

APPRAISAL REPORT

1995 Ford Mustang GT 2-Dr Convertible

PREPARED FOR:

'95 Mustang Client



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23986 Aliso Creek Road Ste. 204 Laguna Niguel, CA 92677 (949) 387-7774 or fax (949) 387-7775, info@AutoAppraisalNetwork.com A professional valuation service for all types of collector vehicles

8/16/2017

'95 Mustang Client 123 Main St Bothell, WA 98012

APPRAISAL REPORT: 1995 Ford Mustang GT 2-Dr Convertible Stock Vehicle

To Whom It May Concern:

In compliance with the recent request, we have appraised the above referenced vehicle.

We have enclosed the limited appraisal report that constitutes our analysis and conclusion of the research completed on this vehicle.

The Fair Market Value of this vehicle, as of the date specified herein was; \$11,750.00

Thank you very much for your business, and if you should have any further questions, please do not hesitate to call.

Very truly yours,

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Mark M. Ito Appraiser, Auto Appraisal Network, Seattle I.A.A.A. Member# 1001207012 I-CAR Member# 2753262

PURPOSE AND SCOPE OF REPORT:

PURPOSE

The purpose of this document is to report to the customer the appraiser's opinion of the overall condition of the subject vehicle.

MINIMUM DIMINISHED VALUE

The Minimum Diminished Value of the vehicle is described as the minimum amount of money that an automobile is estimated to have depreciated in value, due to a particular accident, mishap, event or circumstance and is based on wholesale market pricing and the standard sliding scale established by the International Society of Automotive Appraisers or a fair market offer to purchase after the date of loss.

FAIR MARKET VALUE

The Fair Market Value of the vehicle is the highest price on the date of valuation that would be agreed to by a seller, being willing to sell, and a buyer, being willing to buy, and under no particular necessity for so doing, each dealing with the others full knowledge of all the uses and purposes for which the property is reasonable, adaptable and available.

REPLACEMENT VALUE

The replacement value of a vehicle is defined as the actual total cost of exactly duplicating the vehicle if it were subject to a total loss. In the case of a customized or modified vehicle this must also include the cost of obtaining an identical type of 'donor' or 'base' vehicle, the cost of obtaining all of the additional aftermarket and specialty components along with all labor costs incurred to replicate the loss vehicle.

FAIR MARKET VALUE PRIOR TO LOSS

The Fair Market Value of the vehicle Prior To Loss is the highest price on that prior noted date of valuation that would have been agreed to by a seller, being willing to sell, and a buyer, being willing to buy, and under no particular necessity for so doing, each dealing with the others full knowledge of all the uses and purposes for which the property is reasonable, adaptable and available immediately prior to the known loss date of that vehicle.

METHOD OF VALUATION

The value is estimated by current market data comparison, supplemented by cost information. The vehicle is compared when possible, with others for sale and that have sold in the general time period. Adjustments are made for differences in equipment, mileage, cosmetics, conversions, originality, condition as well as sale terms and current economic conditions at time of sale.

ASSUMPTIONS AND LIMITING CONDITIONS

This report has been prepared and issued only to the person named on the cover, and no other persons should rely on this report.

Information including, vehicle identification numbers, serial numbers, engine numbers, engine size, component serial numbers, color codes, paint codes, trim codes, component stampings, door tags, fender tags, cowl tags, date codes, badges, emblems, owner history and mileage information provided by the owners or parties to sell or others, or displayed on the appraised vehicle or components are assumed to be reliable, correct and truthful, as accuracy is not checked or guaranteed for originality or authenticity.

Although Auto Appraisal Network has an extensive library, we do not have direct access to specific manufacturer's records, log books, files, computer data bases or other non published information.

Auto Appraisal Network limits our damages to no more than the cost of this appraisal.

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IDENTIFICATION AND DESCRIPTION OF VEHICLE:

This narrative is an attempt to determine Fair Market Value of this vehicle, as of the noted date of: 7/23/2016

date of:	7/23/2016
REPORT DATE:	8/16/2017
VEHICLE LOCATION:	Bothell, WA
INSPECTION DATE:	7/23/2016
VEHICLE IDENTIFICATION:	
VEHICLE MAKE:	Ford
MODEL YEAR:	1995
MODEL:	Mustang GT
BODY STYLE:	2-Dr Convertible
VIN:	1FALP45T4SF245943
LICENSE NUMBER:	ADP9178
TAG EXPIRATION DATE:	JUL 2016
ODOMETER READING:	36,522
OTHER ID: (if available)	Paint Code: E8, Trim Code: 2S, Body: GTC,

VEHICLE DESCRIPTION:	
EXTERIOR COLOR:	Rio Red
INTERIOR COLOR:	Saddle
EQUIPMENT:	See "Vehicle Options" Page

VEHICLE OPTIONS

Fog lights,
Engine hood vents,
5.0 Liter fuel injected OHV V-8 engine,
4-wheel anti-lock power disc brakes,
5-speed manual transmission,
Power door locks,
Power windows,
Dual power side mirrors,
4-way power seats,
Tilt steering column,
Leather wrapped steering wheel,
Air conditioning,
Digital clock,
Premium AM/FM/cassette stereo,
Leather wrapped shift knob,
Center console w/arm rest,
Illuminated vanity mirrors,
Variable rate springs,
Power convertible top w/glass rear window,
Side air scoops on rear quarters,
Traction Lok rear axles,
Dynamic Performance 3-spoke 16" alloy wheels,
Pirelli P6000 225/55-R16 tires,
Rear deck spoiler,
Dual stainless steel sport tuned exhaust,

Rio Red exterior paint w/Mario Andretti signature graphics.

CONDITION REPORT

EXTERIOR:

	POOR	FAIR	AVERAGE	GOOD	VERY GOOD	EXCELLENT
BODY:					X	
PAINT:					X	
TRIM:					X	
EMBLEMS:					X	
F. BUMPER:					X	
R. BUMPER:					X	
UNDERSIDE:				X		
FRAME:					X	
WHEELS:				X		
TIRES:					X	
SOFT TOP:					X	
HARD TOP:						N/A
GLASS:					X	
W. STRIPPING					X	

INTERIOR:

	POOR	FAIR	AVERAGE	GOOD	VERY GOOD	EXCELLENT
ENG COMP:					X	
DASH:					X	
INST. PNL:					X	
STRG. COL:					X	
F. SEATS:					X	
R. SEATS:					X	
DOOR PNLS:					X	
INT. TRIM:					X	
CONSOLE:					X	
CARPETS:					X	
REAR SHELF:						N/A
TRUNK:					X	

ADDITIONAL COMMENTS

MECHANICAL:

It is at the appraiser and vehicle owner's discretion to test drive the subject vehicle. Test driving the vehicle does not constitute a guarantee of the current or future operational status or functionality of any mechanical, hydraulic, electrical or computer systems featured on the subject vehicle. Auto Appraisal Networks recommends that our customers contact an ASE Certified mechanic to perform such tests as needed. The types of problems encountered in older, classic and customized vehicles can be easily masked or hidden.

NOTES:

On the date appraised, this 1995 Ford Mustang GT represented a very good example of this popular limited edition 2-Dr Convertible.

The history behind this convertible is unique. In 1995, Texaco ran a sweepstake scratch cards contest where the winners would be given a '95 Mustang GT Convertible with the Mario Andretti signature graphics with matching colored wheels. It is said in a Ford Mustang forum that only 44 were given away that year. The original window sticker does not show any add-on's for the contest. However, there is documentation that a company Roll-a-Long in Placentia, CA did the modifications for the contest. Other than the graphics and wheel, it is unknown what else has been done.

The winner, the first owner, immediately traded in the car since she did not know how to drive a manual transmission. The second owner bought it from the dealership with only 38 miles on the odometer. The third and current owner purchased the car with only 18K miles on it and has put on approximately 18K more miles on it.

As noted on the prior Vehicle Option pages, and as depicted on the many enclosed digital photographs, this '95 Mustang GT Convertible appears to have been well taken care of, and always maintained in accordance with the manufacturers recommendations and specifications.

In addition to the noted condition, this '95 Mustang GT has a desirable factory option package that included 5.0 L V-8 motor, 5-speed-manual transmission, convertible top, and preferred options package 249A. But the uniqueness is in the aftermarket Mario Andretti graphics and matching colored wheels.

The fair market value of this 1995 Ford Mustang GT is based on the average asking price of similar vehicles in the market place. Allowances have been made for the noted limited edition. The fair market value does not include tax, title or registration fees.









































Return used batteries to Costco Wholesale

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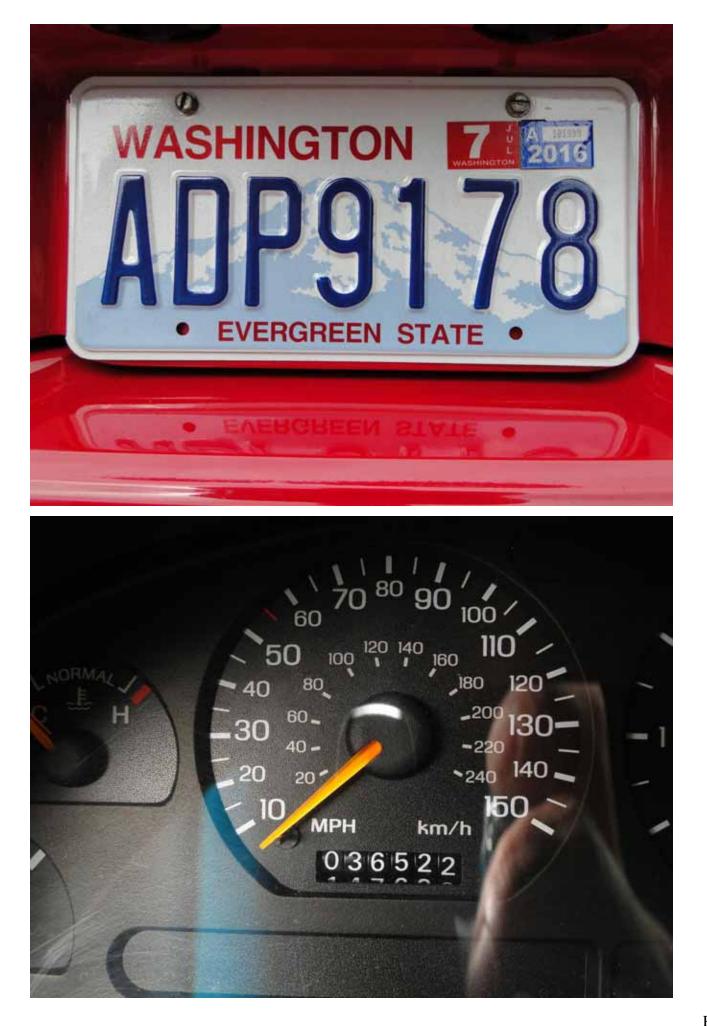




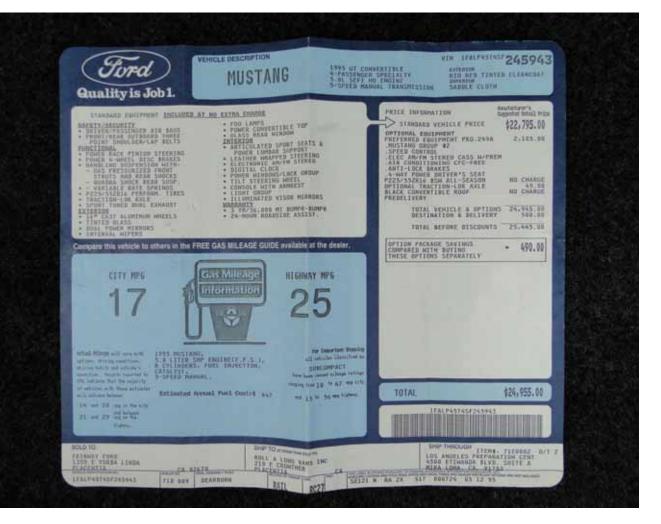














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CarGurus®

1995 Ford Mustang GT Convertible -\$10,500

Seller's Price: Mileage: Transmission: Exterior Color: Interior Color:

47,200 miles 5-Speed Manual Red

\$10,500

Color: Black

- Engine: V8
 - Seller: Private
 - VIN: 1FALP45T25F216599

Leather Seats, Alloy Wheels

Major Options:

CarGurus Market Comparison

Comparable listings

Use a QR code scanner app on your phone to view more details online:



CarGurus is a leading automotive research and shopping destination. Our free search tool provides guidance on the best deals available in your local area. CarGurus's Instant Market Value is based on the unbiased analysis of over 4 million current and recently sold car listings.

Price

Price Analysis

No price calculations available.



Market Price Analysis



Mileage

More details at https://cargur.us/9W_J2

TradeNet

InventoryFordMustang

1995 Ford Mustang GT \$9,499

PHOTOS	VIDEO
Mileage:	31,000 miles
MPG:	15 city / 23 hwy
Style:	GT 2dr Convertible
Engine:	5.0L V8
Transmission:	Manual 5-Speed

TradeNet - Calabasas CA - Inventory Details

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Exterior Color:	Black
Interior Color:	Black
Fuel:	Gasoline
Drivetrain:	RWD
Stock:	C134347L
VIN:	Request Vin

CHECK AVAILABILITY

Apply for An Auto Loan

DESCRIPTION OPTIONS 1995 Ford Mustang GT Convertible5 speed manual transmission31k original milesV8 5.0 HDNew top and windshieldGaraged and

coveredPurchased from Original Owner with 31000 miles2nd ownerCruise controlNon smokerLeather interiorAM FM CD playerVehicle is located in Rainbow City AL.Financing Nationwide Shipping and Warranties available to qualified buyers.





1995 Ford Mustang \$9,250

AT Car ID: AT-194EFE1B

Dealer Information

Private Seller

Port Saint Joe, FL 32456 Distance from ZIP 98052: 2,302 miles

Car Details



Mileage	44,500
Exterior Color	Green
Interior Color	Tan
Body Style	Convertible
Doors	Two Door
Engine	8 Cylinder
Transmission	Manual
Fuel Type	Gasoline
Drive Type	2 wheel drive - rear
VIN	1FALP45T2SF144965

Options Installed

- Keyless Entry
- Power Locks

Power Windows

678-727-6509

Security System

• Steering Wheel Controls

Comments

MUSTANG FANS, this might be the car for you. Located in north metro Atlanta its entire life this 1995 Ford Mustang GT 5.0 Convertible garage queen in excellent condition has never spent the night outside. 44K miles owned by the same family and meticulously maintained with all the records. If it were at auction it would be considered a fine example of a survivor car. Everything factory original and in perfect working order and the A/C system has been completely redone. Only OEM parts have been used whenever replacement was necessary. No additional work or refurbishment needed. Spring is just about here and why shouldn't you enjoy it in this gorgeous convertible. It won't last long.

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To see this vehicle on Autotrader, go to http://www.autotrader.com/ATCarID/AT-194EFE1B

07/26/16

STATEMENT OF APPRAISAL AND OTHER LIMITING CONDITIONS

The undersigned hereby declares that:

- A physical inspection of the stated vehicle was actually performed.
- There is no undisclosed personal interest, presently or contemplated in the future, in the vehicle or the proceeds to be derived there from.
- Neither the employment nor the compensation for this report is contingent upon the value estimated herein.
- To the best of my knowledge, as noted under 'Appraisal Provisions and Stipulations' the statements in this report are correct and the opinions stated are based on a full and fair consideration of all the available facts.
- The findings reported herein will not be revealed to anyone other than the named recipient without permission or until required to do so by due process of law.
- A copy of this report will be kept in our files for a period of five years, together with the original notes from which it was prepared.
- The fee for this report is not contingent upon value or condition of the vehicle.
- No investigation of legal title to the vehicle has been made and owners or tenant's claim to the property has been assumed to be valid. No consideration has been given to liens or encumbrances that may be against the property except as specifically stated in the report.
- In the event that our expertise is needed in any action, such as but not limited to court action, contact with a public agency, or involvement in any arbitration process (appraisal clause hearing), it will first require the consent of the appraiser. Should our appraiser/inspector be required to appear in connection with this report document, an additional minimum fee of \$650 (Six hundred fifty dollars) will be charged and is due prior to service.
- Any required umpire fee is also due prior to any arbitration hearing. Due to the complex nature of this service and the number of parties involved, our appraiser does not accept responsibility for any delays incurred. For any travel greater than 25 miles from the appraisal location, separate and additional fees will be charged for and rental car, airfare, lodging and additional travel expenses.
- Additionally consultants, negotiations or other time related activities incurred in lieu of an appearance will be billed by our office at the \$250.00 (Two hundred fifty dollars) per hour fee. Court time will be billed at this rate with a 4 hour minimum.
- Auto Appraisal Network or it's associates will not under any circumstances be liable for any damages whatsoever, including any special, indirect, incidental, consequential or exemplary damages resulting from the use or misuse of this report, due to any cause, even if Auto Appraisal Network has been advised of the possibility of such damages. In any event, Auto Appraisal Network's total liability to you for all damages (Whether based on contract, torte or other theories) will be limited to the amount you actually paid.

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APPRAISAL PROVISIONS AND STIPULATIONS

- Unless noted or acknowledged elsewhere, this report describes the condition of the vehicle as it was as of the date specified or immediately prior to the noted loss date.
- This report only represents the areas of the vehicle that could be physically viewed at the time that the inspection actually took place including the components and equipment described herein.
- No disassembly or removal of any areas, bodywork, upholstery, trim, mechanical, electrical or hydraulic components or computers and/or any other systems of the vehicle was performed.
- All specialized considerations that are deemed correct and relevant in the reporting for the noted appraised vehicle were taken.
- This information reflects the reported and obtained information, pursuant to professional Appraisal industry standards and guidelines set forth by the International Automotive Appraiser Association.
- This report was prepared exclusively for the client of Auto Appraisal Network and should only be used and/or referred to when completed in it's entirety, and spiral bound by the appraiser.
- The physical conditions as well as the options listed in this report are as of the date specified herein. This report is accurate as of the specified date and does not reflect the condition or alterations to the equipment that may occur after the specified date or damage that may occur as a result of shipping and or abuse.
- The client/customer understands and acknowledges that without the total stripping of paint, under seal or undercoating as well as the physical cutting of sheet metal and frame materials it is impossible to completely know the total extent of any rust or body filler issues.
- This is not an authentication of this vehicle, authentication can only be provided by the manufacturer or their designated expert.
- Acceptance of, and/or use of, this appraisal report constitutes acceptance of the limiting conditions, provisions and stipulations stated in this report.

After having considered all the relevant factors, Auto Appraisal Network concludes that the Fair Market Value of the subject vehicle, as of the date specified was;

ELEVEN THOUSAND SEVEN HUNDRED FIFTY DOLLARS

\$11,750.00

Respectfully submitted,

David Williams Appraiser, Auto Appraisal Network, Inc. I.A.A.A. Member# 1001190007

SUMMATION OF VALUE

Past market performance is not an indication of future performance, markets can, and do, change all the time. Our opinion of the Fair Market, Replacement, Prior to Loss or Loss of Use Value is based on a combination of any of the following:

- The overall cosmetic and mechanical condition of the vehicle.
- The demand and available supply of comparable vehicles when available.
- The adjusted value of somewhat similar vehicles advertised or recently sold.
- Dollar amounts indicated by the published value guides.
- Dollar amounts indicated by on-line value guides.
- The expertise of the appraiser.
- The expertise of other appraiser within our national network that might have been consulted for this assignment.
- The expertise of other appraisers that are fellow members of various credible automobile appraisal associations.
- The expertise of a recognized expert of the particular type of vehicle appraised that might have been consulted for this assignment
- Auto Appraisal Networks extensive database of previous completed reports of similar vehicles.
- Opinions of others who have handled similar models in the past, and market similar vehicles currently.
- Physical auction results listing actual vehicles sold or the highest dollar amount bid against sellers reserve.
- On-line auction results, such as Ebay, listing actual vehicles sold or the highest dollar amount bid against sellers reserve.
- Extensive on-line research of that particular type of vehicle.
- The consideration of receipts provided, as well as other expenses incurred for the subject vehicle.

ADDITIONAL NOTES REGARDING THE SUMMATION OF VALUE

Mechanically, the appraised vehicle, as noted under 'Additional Notes', is assumed to perform with no operational malfunctions and or driving problems unless such problems were disclosed by the owner/seller. No dollar amount was debited from the Fair Market or Replacement Value in order to compensate for the repair of such mechanical defects.

Additionally contained in this report may be comparable vehicles available and for sale in the market place. Asking prices and actual sales prices will fluctuate depending upon the overall cosmetic appearance and condition, originality, the mechanical history and performance, recorded mileage, configuration of power-train, custom conversions, options and accessories. This report, when possible will adjust to compensate for those differences.

The subject vehicle, at the time of this report, represented a Very Good example of a; 1995 Ford Mustang GT 2-Dr Convertible Stock Vehicle

With consideration for all the information and dollar amounts determined as relevant to this report, Auto Appraisal Network has determined a Fair Market of this vehicle, as of the date specified herein was;

ELEVEN THOUSAND SEVEN HUNDRED FIFTY DOLLARS \$11,750.00

The fair market value is the opinion of Auto Appraisal Network and is arrived after careful study of information observed or supplied to us that we assume to be both accurate and reliable. As described under both the prior written 'Assumptions and Other Limiting Conditions' and the 'Appraisal Provisions and Stipulations', we assume no responsibility for inaccuracies or errors.

Avta Appraisal Network

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A professional valuation service for all types of collector vehicles

ABOUT AUTO APPRAISAL NETWORK:

Founded in 1989, and franchised nationally in 2007 as *Auto Appraisal Network* we have been associated with various facets of the automotive community and built a wealth of specialty vehicle information. Experience from our activities in this market and our network of appraisers, who each have brought to our network their diverse experience from hobbies, careers, pursuits and affiliations with automobile associations, help us continually improve and expand our services and collective knowledge.

Auto Appraisal Network provides our specialty appraisal services across the nation with a network of appraisers all using our specialized technique and expertise to appraise your car, truck, street rod, motorcycle, watercraft or classic car. Auto Appraisal Network has developed a comprehensive proprietary appraisal process and a well documented appraisal report that is highly regarded and is often the *only* one accepted by major credit unions, classic car finance companies, specialty auto insurance companies, car collectors, specialty manufacturers, classic car showrooms, and enthusiasts.

Our appraisers appear as expert witness in court cases and participate in arbitrations on a regular basis. **Auto Appraisal Network** works in conjunction with many prominent law firms, government and law enforcement agencies on large cases involving the value of automobiles. Our appraisers frequently advise our clients, car clubs, insurance companies, financial institutions and automotive groups about the need for vehicle appraisals for the proper insurance coverage and to fully document their custom and collectable vehicles.

Many **Auto Appraisal Network** appraisers are active members of the **I.A.A.A**. (International Automotive Appraisers Association), various local car clubs and each of our appraisers brings with them their own specialty automotive experience in which we actively utilize for building our information systems.

Auto Appraisal Network Appraisers are certified in compliance with the industry accepted and recognized (USAAP) Uniform Standards for Automotive Appraisal Procedures. Appraisers are trained to use the most sophisticated automotive appraisal software in the business and follow strict guidelines and procedures. Our network of appraisers benefit from our excellent reputation, long history, uncontested credibility and established industry partnerships to provide you with the most professional appraisal services available.

Auto Appraisal Network prides ourselves with presenting our clients with what many consider to be the most professional appraisal documents and literature available in the industry. Auto Appraisal Network regularly participates as a vendor, promoting our appraisal services at some of the largest and most prestigious automotive events such as the **Barrett-Jackson Auctions**, SEMA and many local automotive events. Auto Appraisal Network also participates in many Good Guy's and N.S.R.A. events across the country and regularly advertises in their national monthly publications.

Auto Appraisal Network serves the needs of today's modern national insurance companies and financial institutions. We have the ability to provide our customers with a consistent, detailed and accurate appraisal document anywhere in the country which can be delivered within <u>hours</u> of inspecting the vehicle!

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